BALANCE SHEET
As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 378.670.783.143 | 174.081.939.335 |
| I | Cash \& Cash equivalents | 110 |  | 60.117 .997 .592 | 42.270 .420 .266 |
| 1 | Cash | 111 | V. 01 | 25.117.997.592 | 11.350.420.266 |
| 2 | Cash equivalents | 112 |  | 35.000.000.000.00 | 30.920 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | - | 4.108.000.000 |
| ----1 | Short-term investments | 121 |  | - | 4.108 .000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | -- |
| III | Short-term receivables | 130 |  | 18.053.641.127 | 26.816.699.964 |
| 1 | Trade accounts receivables | 131 |  | 11.119.098.172 | 25.561 .257 .314 |
| 2 | Prepayment to suppliers | 132 |  | 7.204.334.017 | 949.476.500 |
| 3 | Short-term intercompany receivables | 133 |  | - | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V. 03 | 736.230 .938 | 1.133.366.150 |
| 6 | Provision for short-term doubtful debts | 139 |  | (1.006.022.000) | (827.400.000) |
| IV | Inventories | 140 |  | 280.300.816.175 | 98.921.626.605 |
| 1 | Inventories | 141 | V. 04 | 280.300 .816 .175 | 98.921 .626 .605 |
| 2 | Provision for devaluation of inventories | 149 |  |  | -- |
| V | Other short-term assets | 150 |  | 20.198.328.249 | 1.965.192.500 |
| 1 | Short-term prepaid expenses | 151 |  | 1.806 .720 .316 | 674.545 .093 |
| 2 | VAT deductible | 152 |  | 16.065.965.561 | 489.919.060 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 186.981.828 | - |
| 4 | Other short-term assets | 158 |  | 2.138 .660 .544 | 800.728.347 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 51.633 .933 .497 | 54.371 .470 .811 |
| 1 | Long-term receivables | 210 |  |  | - |
| 1 | Long-term receivables from custo-----1-1 | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 50.010.977.064 | 52.645.889.029 |
| 1 | Tangible fixed assets | 221 | V. 08 | 20.139.158.822 | 22.323 .345 .573 |
|  | - Historical cost | 222 |  | 36.025.012.657 | 35.785.114.840 |
|  | - Accumulated depreciation | 223 |  | (15.885.853.835) | (13.461.769.267) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 29.844 .545 .515 | 30.322 .543 .456 |
|  | - Historical cost | 228 |  | 34.442.144.861 | 34.283.090.011 |
|  | - Accumulated depreciation | 229 |  | (4.597.599.346) | (3.960.546.555) |


| 4 | Construction--------------1.-progres | 230 | V.-11 | 27.272.727 | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | - |  |
| 1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | - |  |
| 3 | Other long-term investments | 258 | V. 13 | - |  |
| 4 |  | 259 |  | ------------ | ----------- |
| V | Other long-term assets | 260 |  | 1.622.956.433 | 1.725.581.782 |
| 1 | Long-term prepaid expenses | 261 | V.--- 14 | 1.438 .705 .783 | 1.543 .641 .390 |
| 2 | Deferred income tax assets | 262 | V. 21 | 101.406.250 | 99.095.992 |
| 3 | Others | 268 |  | 82.844 .400 | 82.844.400 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 430.304.716.640 | 228.453.410.146 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 322.544.171.327 | 127.986.052.721 |
| I | Short-term liabilities | 310 |  | 321.730.401.050 | 127.193.284.788 |
| 1 | Short-term borrowing | 311 | V. 15 | - | - |
| 2 | Trade accounts payable | 312 |  | 58.866.066.818 | 93.464 .266 .646 |
| 3 | Advances from customers | 313 |  | 248.363 .399 .821 | 26.744.281.580 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.180 .585 .630 | 2.079 .570 .647 |
| 5 | Payable to employees | 315 |  | 3.994.636.488 | 1.374.818.095 |
| 6 | Payable expenses | 316 | V. 17 | 683.375.049 | 832.417.236 |
| 7 | Intercompany payable | 317 |  | - |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - |  |
| 9 | Other short-term payables | 319 | V. 18 | 4.774.405.691 | 1.432.932.917 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 1.867.931.553 | 1.264.997.667 |
| II | Long-term liabilities | 330 |  | 813.770.277 | 792.767.933 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
|  | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | 813.770.277 | 792.767.933 |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - |  |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 107.760.545.313 | 100.467.357.425 |
| I | Capital sources and funds | 410 | V. 22 | 107.760.545.313 | 100.467.357.425 |
| 1 | Paid-in capital | 411 |  | 80.000.000.000 | 80.000-000.000 |
| 2 | Capital surplus | 412 |  | -------------- | ------------- |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  |  |  |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - | - |
| 8 | Financial reserve fund | 418 |  | - | - |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 27.760.545.313 | 20.467.357.425 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 430.304.716.640 | 228.453.410.146 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 205.904.934.800 | 150.919.490.735 | 433.551.514.743 | 351.476.809.534 |
| 2. Deductions | 02 |  | - | - | - | 34.545.455 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 205.904.934.800 | 150.919.490.735 | 433.551.514.743 | 351.442.264.079 |
| 4. Cost of sales | 11 | VI. 27 | 187.298.421.010 | 140.708.818.097 | 400.579.430.999 | 320.286.131.839 |
| 5. Gross profit (20=10-11) | 20 |  | 18.606.513.790 | 10.210.672.638 | 32.972.083.744 | 31.156.132.240 |
| 6. Financial income | 21 | VI. 26 | 405.231.092 | 352.691.400 | 1.070.937.462 | 961.814.359 |
| 7. Financial expenses | 22 | VI. 28 | 53.106.865 | 297.410.748 | 519.873.977 | 1.212.545.557 |
| - In which: Interest expense | 23 |  | 39.221.303 | 287.214.572 | 426.899.885 | 1.132.133.154 |
| 8. Selling expenses | 24 |  | 5.033.786.378 | 3.212.853.910 | 12.484.426.826 | 10.070.666.718 |
| 9. General \& administrative expenses | 25 |  | 3.434.479.313 | 2.633.520.800 | 9.500.622.379 | 7.733.993.640 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 10.490.372.326 | 4.419.578.580 | 11.538.098.024 | 13.100.740.684 |
| 11. Other income | 31 |  | 3.779.578.818 | 908.147.306 | 16.848.836.638 | 1.781.539.474 |
| 12. Other expenses | 32 |  | 4.450.000 | - | 4.450.000 | 3.731.400 |
| 13. Other profit (40=31-32) | 40 |  | 3.775.128.818 | 908.147.306 | 16.844.386.638 | 1.777.808.074 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+40$ ) | 50 |  | 14.265.501.144 | 5.327.725.886 | 28.382.484.662 | 14.878.548.758 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.174.833.159 | 797.043.926 | 5.396.102.707 | 2.513.831.412 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | (2.310.258) | 2.557.000 |
| 18. Profit after tax (60=50-51-52) | 60 |  | 12.090.667.985 | 4.530.681.960 | 22.988.692.213 | 12.362.160.346 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 12.090.667.985 | 4.530.681.960 | 22.988.692.213 | 12.362.160.346 |
| 19. EPS (VND/share) | 70 |  | 1.511 | 0 | 2.873 | 979 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 693.846 .238 .854 | 388.560.673.323 |
| 2. Cash paid for supplier | 02 |  | (612.135.108.386) | (316.685.007.377) |
| 3. Cash paid for employee | 03 |  | (13.305.866.501) | (8.668.120.885) |
| 4. Cash paid for-interest | 04 |  | (4.678.165.465) | (4.841.748.827) |
| 5.-Cash paid for corporate income tax | 05 |  | (4.411.091.459) | (2.117.241.332) |
| 6. Other receivables | 06 |  | 71.159.170.726 | 40.583.080.802 |
| 7. Other payables | 07 |  | (65.587.204.710) | (36.157.516.902) |
| Net cash provided by (used in) operating activities | 20 |  | 64.887 .973 .059 | 60.674.118.802 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (193.367.577) | (21.880.600) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | ------- | 1.581 .538 .873 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | (4.204.068.797) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - |  |
|  | 25 |  | - |  |
| 6. Withdrawal of capital in other companies | 26 |  | 4.108.000.000 | - |
| 7. Cash received from interest, dividend and distributed pro-----1t | 27 |  | 239.008.026 | 585.964.311 |
|  | 30 |  | 4.153.640.449 | (2.058.446.213) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCINGACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | - | - |
| 4. Cash paid to--------7incal debt | 34 |  | (51.194.036.182) | (57.100.255.542) |
| 5. Cash paid to financial lease debt | 35 |  | --------------- | ---------------- |
| 6. Dividend, profit paid for owners | 36 |  | ------------------- | -------------------- |
| Net cash (used in) provided by financing activities | 40 |  | (51.194.036.182) | (57.100.255.542) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 17.847.577.326 | 1.515.417.047 |
| Cash and cash equivalents at beginning of year | 60 |  | 42.270.420.266 | 14.140.894.088 |
| Influence of foreign exchange fluctuation | 61 |  | ------------------- |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 60.117.997.592 | 15.656.311.135 |

